



Eni Spa Qualification Process fees

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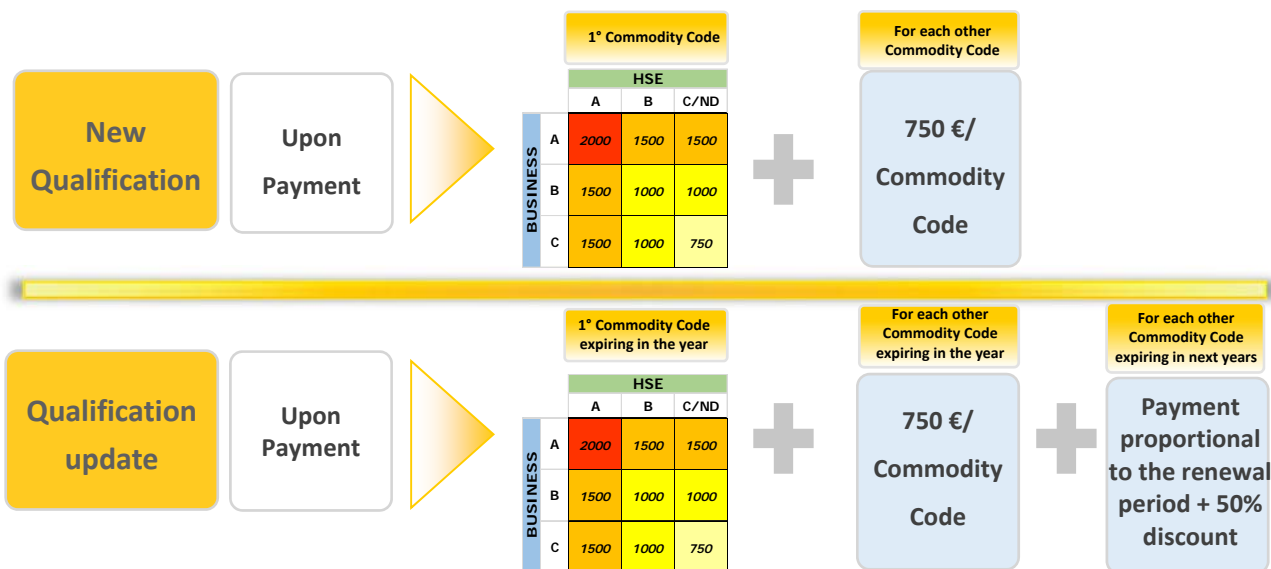
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1 Qualification process fees

Regardless of whether it is a new qualification process or a renewal of the qualification status (extension of the qualification duration), this implies a fee the vendor has to pay.

The fee is calculated taking into account the number of commodity classes object of the qualification process as well as the business and HSE criticalities of the first commodity class according to the following scheme:



- The rates above mentioned are in EURO, VAT excluded;
- The 1° Commodity Code is that one with the higher Criticality in terms of Business and HSE;
- For each Commodity Code the Business and HSE criticalities are defined in the Commodity Code structure published on "Commodity tree" section.

Such fee is intended to cover only a part of the internal expenses Eni bears for carrying out the qualification process.

In order to optimize the process of updating the qualification status, Eni Spa may decide to anticipate the process of renewal of the qualification with respect to the natural expiry, applying payment schemes proportional to the renewal period and a 50% discount for the renewal of the qualification status for commodity codes expiring in the following years.

The amount and payment terms will be communicated by Eni spa upon the start of the qualification process.

The amount paid will not to be returned in any of the following cases: supplier gives up on the qualification process, supplier's delay in providing the qualification documents, negative qualification process outcome, unqualified or not qualified status.